

# **EXHIBIT 45**

Jason Bliss 30(b)(6)  
10/16/2024

1 UNITED STATES DISTRICT COURT  
 2 SOUTHERN DISTRICT OF NEW YORK  
 3  
 4 SECURITIES AND EXCHANGE )  
 5 COMMISSION, )  
 6 Plaintiff, )  
 7 v. ) Case No.  
 8 ) 23-cv-9518-PAE  
 9 SOLARWINDS CORP. and TIMOTHY G. )  
 10 BROWN, )  
 11 )  
 12 Defendants. )  
 13 \_\_\_\_\_ )  
 14 (30)(b)(6) STENOGRAPHIC VIDEOTAPED DEPOSITION OF  
 15 SOLARWINDS CORPORATION BY ITS DESIGNEE  
 16 JASON WALLACE BLISS  
 17 WEDNESDAY, OCTOBER 16, 2024  
 18  
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 22  
 23  
 24 Reported by:  
 25 BRIDGET LOMBARDOZZI,  
 CSR, RMR, CRR, CLR  
 Job No. 241016BLO

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 20  
 21  
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 9 SOLARWINDS CORP. and TIMOTHY G. )  
 10 BROWN, )  
 11 )  
 12 Defendants. )  
 13 \_\_\_\_\_ )  
 14 Stenographic (30)(b)(6) videotaped deposition  
 15 of SOLARWINDS CORP. by its designee JASON WALLACE BLISS,  
 16 taken on behalf of Plaintiff, held at the offices of  
 17 Latham & Watkins, 1271 Avenue of the Americas, Floor 33,  
 18 New York, New York, commencing at 9:50 a.m. and ending  
 19 at 7:47 p.m., on Wednesday, October 16, 2024, before  
 20 Bridget Lombardozzi, Certified Shorthand Reporter,  
 21 Certified Realtime Reporter, Registered Merit Reporter,  
 22 and Notary Public of the states of New York and New  
 23 Jersey, pursuant to notice.  
 24  
 25

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1 APPEARANCES (Continued):  
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 17  
 18 ALSO PRESENT:  
 19  
 20 JONATHAN JUAREZ, VIDEOGRAPHER  
 21 BECKY MELTON, In-house Counsel for SolarWinds

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1 that I just mentioned sat within a hundred yards  
2 of each other in an Austin office, so there were a  
3 number of informal discussions and meetings that  
4 were conducted as well, whether through  
5 one-on-ones or the conversations in offices.

6 Q. Turning to the employees in the InfoSec  
7 group, during the 2018 to 2020 time frame, how  
8 many employees reported to Mr. Brown in that  
9 InfoSec group?

10 A. During, sorry, '18 to 2020?

11 Q. '18 to '20, yes.

12 A. Roughly around -- and you mean all --  
13 the whole group, not just who reported to Tim?

14 Q. Correct.

15 A. Okay.

16 Q. The whole group.

17 A. So roughly around five to eight, I  
18 believe.

19 Q. And there's an executive, Eric Quitugua.  
20 Was he the -- I guess the principal deputy to  
21 Mr. Brown?

22 A. Yes. Eric -- Eric had been with the  
23 company as far back as 2015 and -- as an  
24 information security principal.

25 Q. Did Mr. Brown ever request to have more

1 mentioned before, the legal department, who'd had  
2 a compliance function with cybersecurity. So that  
3 would only be his information security group  
4 budget.

5 MR. TURNER: I just want to  
6 note my objection to -- for the record,  
7 an objection to scope with respect to  
8 budget. I don't believe that was  
9 specified in the notice.

10 MR. TODOR: I'll just note  
11 that compensation is listed there in  
12 Topic 2.

13 MR. TURNER: That's fine, but I  
14 said budget. The witness was not  
15 specifically prepared to testify about  
16 specific budget numbers, so I just wanted  
17 to note that for the record.

18 BY MR. TODOR:

19 Q. In terms of locations of the employees  
20 in the InfoSec group, where were the employees  
21 located?

22 A. There were -- so Tim was in Austin.  
23 Eric was in Austin. There was an individual --  
24 actually, Josh is in Austin. So mostly in Austin.  
25 There was an individual that came online in

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1 personnel starting in -- okay.

2 First, was Mr. Brown hired sometime in  
3 the middle of 2017?

4 A. Yes.

5 Q. Did Mr. Brown ever request more people  
6 to have working for him between, let's say, that  
7 2017 time frame and 2020?

8 A. I don't recall if he ever requested  
9 more people, but I'd be shocked if he never did  
10 because we all did. That's part of what a company  
11 does.

12 Q. And what was the annual budget for the  
13 information security group in this 2018 to 2020  
14 time frame roughly?

15 A. It -- it changed, but I would say  
16 mid/high single digits to low double digits in the  
17 millions.

18 Q. Did that include salaries and technical  
19 resources they had available?

20 A. That would include salaries, bonus, cash  
21 compensation in general. It would include tools  
22 that would be allocated to that group. What it  
23 does not include, which is part of cybersecurity,  
24 are other elements in the business that would  
25 handle product security, for instance, or, as I

1 Ireland. And I believe that was it.

2 Q. Okay. Was there a Tomas Sejna within  
3 the InfoSec group?

4 A. I don't have him in the Infosec group,  
5 as I recall. I believe Tomas Sejna either was  
6 prior to the relevant period or was in product  
7 security.

8 Q. Okay. And the individual in Ireland you  
9 referred to, is that Harry Griffiths?

10 A. That is.

11 Q. And did Josh Vanhoose -- is that the  
12 Josh you were referring to?

13 A. Correct.

14 Q. Any others that you're aware of?

15 A. There's a gentleman by the name of Ralph  
16 Greer. I don't know his location. And there was  
17 one other I can't recall.

18 Q. What were Kellie Pierce's duties as they  
19 related to cybersecurity?

20 A. Kellie was within the CIO office and  
21 she was a program manager. So Kellie's role was  
22 more to make sure that the trains were running on  
23 time, that notes were taken accordingly, that  
24 materials were produced. She wasn't a technical  
25 resource.

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1       **Q.** Okay. In terms of the people with  
2 the -- providing the technical know-how for  
3 cybersecurity as they related to SolarWinds'  
4 cybersecurity group, would that include the  
5 information security group and would it include  
6 anyone else?

7            MR. TURNER: Object to form.

8        **A.** Can you clarify your question, what you  
9 mean by the technical --

10      **Q.** Okay. So you said Mrs. -- Ms. Pierce,  
11 for example, was not providing technical content.

12      Who were the people who were providing  
13 the technical content?

14       **A.** For?

15       **Q.** The cybersecurity --

16       **A.** For the information security group?

17       **Q.** -- issues in 2018 through 2020 time  
18 frame?

19           THE REPORTER: I'm sorry. You  
20 were speaking over one another. Can  
21 you please repeat that?

22 BY MR. TODOR:

23      **Q.** Okay. So you mentioned Kellie Pierce  
24 was not providing technical content. My question  
25 was, who were the people providing the technical

1 engineering groups came together at Joe Kim and  
2 Steven Colquitt was one of the leaders within the  
3 Core-IT engineering team.

4       **Q.** And by "Core IT," you're referring to  
5 the difference between Core-IT and MSP, managed  
6 service provider, product lines?

7       **A.** Predominantly, yes. There was also a  
8 product line that goes by different names of  
9 cloud, application management, or app man, or  
10 cloud monitoring. And that was a very small  
11 business group that would have a closer  
12 relationship with Core-IT but was a separate  
13 group, yeah.

14       **Q.** So there were three general product  
15 lines: Core-IT, MSP, and cloud?

16       **A.** Correct.

17       **Q.** And each of those product line groups  
18 would report up to Mr. Kim?

19       **A.** Correct.

20       **Q.** And what were the cybersecurity duties  
21 that the product teams would have with respect to  
22 those products?

23           MR. TURNER: Object to form.

24       **A.** So when we were developing software and  
25 thinking about securing the product, most of the

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1 content within SolarWinds as they related to  
2 cybersecurity issues in the 2018 through 2020 time  
3 frame?

4           MR. TURNER: And object to  
5 form. I don't know exactly whether we're  
6 still talking about information security  
7 or product security or something else.

8           MR. TODOR: Okay.

9 BY MR. TODOR:

10       **Q.** So do you understand the question, sir?

11       **A.** I do.

12       There are numerous resources in groups,  
13 both in information security and beyond, within  
14 the company that would provide technical advice.  
15 As it relates to the internal IT environment, that  
16 would predominantly be InfoSec and folks within  
17 the CIO office like IT ops or business  
18 applications group.

19       And as it pertained to product security  
20 issues, there would be people in the engineering  
21 group with the product security team.

22       **Q.** And by "the engineering group," are you  
23 referring to Mr. Colquitt's group?

24       **A.** He would be one person in that group,  
25 but ultimately the engineering group --

1 responsible actions would be on the engineering  
2 teams. They would be advised by the information  
3 security team, but they were the responsible  
4 parties.

5           Also, as vulnerabilities were reported,  
6 that often was triaged by information security,  
7 but the work that had to be done would be on the  
8 engineering side of the house.

9       **Q.** What do you mean by "triaged by  
10 information security"?

11       **A.** As things were reported internally or  
12 externally, it was the initial intake method could  
13 vary. So it could come in through customer  
14 support, it could come in directly to information  
15 security group, but they would bring those  
16 together to monitor the activities of  
17 engineering.

18       **Q.** And turning back to the information  
19 security group, did Mr. Brown request an increase  
20 in the budget for the info -- information security  
21 group in the 2018 to 2020 time frame?

22       **A.** Yes.

23       **Q.** What -- what was he requesting an  
24 increase to do?

25           MR. TURNER: Object to form. I

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1                   MR. TURNER: Object to form.  
 2     **A.** If your question is whether there was a  
 3 formal audit process on all of those answers to  
 4 make sure there was accuracy throughout there, I  
 5 don't recall a specific formal audit, but I know  
 6 legal would look at answers provided to customers  
 7 and ask questions for accuracy purposes. And I do  
 8 know that our -- our mission was to provide  
 9 accurate information to our customers.

10   **Q.** Okay. I'm just trying to understand  
 11 processwise.

12   **A.** Right.

13   **Q.** There were questionnaire responses that  
 14 had been generated at some point prior to the  
 15 initial draft of the security statement being  
 16 generated. A draft of the security statement was  
 17 created largely using those preexisting  
 18 questionnaire responses.

19   Was there an effort after that to go  
 20 back and determine whether those original  
 21 questionnaire responses were accurate?

22   MR. TURNER: Object to form.

23   **A.** When the security statement was pulled  
 24 together leveraging that knowledge base and those  
 25 items in there, I don't know if changes were made

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1 answers?  
 2                   MR. TURNER: Object to scope.  
 3     **A.** I don't know if there was a single  
 4 custodian, to use legal language, of this one  
 5 document, but it's certainly something that was  
 6 seen between Eric Quitugua, between legal, for  
 7 instance.

8     **Q.** Was there a quality control process for  
 9 this knowledge base information?

10   MR. TURNER: Object to scope  
 11 and form.

12   **A.** Yes. As I mentioned before, we would go  
 13 to the experts that could answer those questions  
 14 to make sure we got the highest quality accurate  
 15 information presented and legal was involved to  
 16 varying degrees to look at it as well.

17   **Q.** Which individuals at SolarWinds were  
 18 involved in this quality control?

19   **A.** Whoever was the expert on the question,  
 20 depending on the question, and members of the  
 21 legal team.

22   **Q.** Was there a -- a written process for  
 23 it?

24   **A.** No. As I explained before, there was  
 25 not a rigid process for this sort of activity.

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1 in the initial draft, but the review process  
 2 between Tim, between Rani, between legal was  
 3 making sure that these statements were still  
 4 accurate.

5     **Q.** How -- breaking that down, what was  
 6 Mr. Brown's role in making sure that the technical  
 7 statements were accurate in the security  
 8 statement?

9     **A.** I think, as I previously said, he would  
 10 review it. And what his processes were of  
 11 reaching out to folks, I don't know that answer.  
 12 But he was in a review to look at this document  
 13 and be comfortable with this document.

14   **Q.** Okay. Do you have anything to add to  
 15 Mr. Brown's deposition in terms of what steps he  
 16 took to verify the information in the security  
 17 statement?

18   **A.** I do not.

19   **Q.** And with respect to Ms. Johnson's review  
 20 of the technical accuracy of the -- the  
 21 information in the security statement, what was  
 22 her role in that?

23   **A.** Similar to Tim's.

24   **Q.** Who at SolarWinds maintained this  
 25 knowledge base that you're referring to in your

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1     **Q.** I turn your attention to the statements  
 2 in the security statement under "Organizational  
 3 Security." The second paragraph states  
 4 "SolarWinds follows the NIST cybersecurity  
 5 framework with layered security controls to help  
 6 identify, prevent, detect, and respond to security  
 7 incidents."

8     What information was relied upon to  
 9 generate that statement?

10   MR. TURNER: The -- go ahead.  
 11 I'm sorry. Go ahead.

12   **A.** This, as early as 2017, we were looking  
 13 at the NIST cybersecurity framework as a voluntary  
 14 framework we were using to help guide our  
 15 cybersecurity program.

16   **Q.** When you say you were looking at it  
 17 "as a voluntary framework," is that the same  
 18 thing as you're saying you follow the NIST  
 19 cybersecurity framework as it says in the security  
 20 statement?

21   **A.** Yeah. I don't think following the NIST  
 22 cybersecurity framework means much more than we  
 23 used the framework as it was intended to be used  
 24 in terms of measuring, identifying issues,  
 25 assessing our overall cybersecurity program.

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1       **Q.** What degree of control did Mr. Brown  
2 have over SolarWinds' cybersecurity practices as  
3 they relate to following the NIST cybersecurity  
4 framework?

5           MR. TURNER: Object to form.

6       **A.** I don't understand.

7       **Q.** Did Mr. Brown have the authority to say,  
8 yes, we're going to follow NIST cybersecurity  
9 framework or some other approach?

10      **A.** He certainly could have provided that  
11 input, yes.

12      **Q.** Who would have made the decision on that  
13 ultimately?

14           MR. TURNER: Object to form.

15      **A.** That level of decision probably would  
16 have been made from not just Tim in a vacuum, but  
17 it would have included Rani as well and perhaps  
18 even Joe.

19      **Q.** You say SolarWinds started looking, I  
20 think you said in your prior response, at the NIST  
21 cybersecurity framework in 2017.

22      At -- at some point did SolarWinds start  
23 having scorecards for its maturity level on this  
24 cybersecurity framework?

25      **A.** When you say "scorecard," what exactly

1       Mr. Quitugua would be making that analysis or was  
2 that something Mr. Quitugua did on his own?

3           MR. TURNER: Object to form.

4       **A.** I'm not aware of the exact process  
5 there.

6       **Q.** Were there any action items as a result  
7 of maturity levels on the NIST cybersecurity  
8 framework within SolarWinds during the relevant  
9 time period as in you need to improve X area as a  
10 result of NIST cybersecurity maturity levels that  
11 were measured?

12           MR. TURNER: Object to form.

13      **A.** Are you saying did we adjust overall  
14 resources and activities with the scorecard or the  
15 underlying NIST framework assessment in response  
16 to those?

17      **Q.** Yes.

18      **A.** Yes. That's part of the purpose of the  
19 CSF, is to identify and assess your environment  
20 and look at where you have existing activities and  
21 to measure what is being done.

22      **Q.** What -- who at SolarWinds would be  
23 making that kind of decision?

24      **A.** I think it would be varied based on the  
25 materiality of those activities.

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1 do you mean?

2       **Q.** So in the quarterly risk reviews and the  
3 security compliance quarterlies, there would be  
4 scorecards. We might see some of them later.

5       **A.** Yes.

6       **Q.** Why was that decision made and -- and  
7 did that reflect some -- let's answer that one  
8 first. Why was that decision made?

9       **A.** So the scorecard was a template or a  
10 format that presented the underlying NIST  
11 assessments. The decision was made to create that  
12 template or that visual because it provided  
13 distilled information at the level for the  
14 audience there, which in the QRRs were  
15 executives.

16      **Q.** Okay. Was SolarWinds tracking maturity  
17 levels on the NIST cybersecurity framework before  
18 it started having the scorecards on the  
19 presentations to the senior executives?

20       **A.** Yes.

21      **Q.** When did it start doing that?

22      **A.** I don't know a precise date, but I know  
23 that Eric Quitugua was looking at the NIST  
24 cybersecurity framework in early 2017.

25      **Q.** Was that an organizational decision that

1       **Q.** I turn your attention later to the  
2 page 3 of the document where it says "Access  
3 Controls."

4           What, if any, control did Mr. Brown have  
5 over SolarWinds' cybersecurity practices that  
6 related to access controls as described in this  
7 paragraph?

8       **A.** Again, he would be a very important  
9 voice in advising on what's happening in the  
10 industry, how it's evolving, how we should  
11 evolve, and advising IT operations who, in this  
12 specific example, implemented role-based access  
13 controls.

14      **Q.** Looking to the next section on  
15 "Authentication and Authorization." And you can  
16 familiarize yourself with the section as you need  
17 to. My question will be similar.

18      What degree of control did Mr. Brown  
19 have over SolarWinds' cybersecurity practices as  
20 they relate to authentication and authorization as  
21 described in this section?

22      **A.** It's difficult to answer because the  
23 statements are very high level. For instance, we  
24 say "We require that authorized users be  
25 provisioned with unique account IDs." That is

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1 addressed questions we were getting, the trust  
2 center came to be.  
3     **Q.** I'm not asking you to get into technical  
4 details, but what were the other kinds of items  
5 that were included in the trust center other than  
6 the security statement?  
7         MR. TURNER: Object to scope.  
8     **A.** I don't recall without looking at it  
9 right now the other elements.  
10    **Q.** Why was the security statement included  
11 in the trust center?  
12    **A.** I don't know why it was included in the  
13 trust center other than it needed a place to land  
14 and maybe this was simplifying the website to have  
15 one place with various artifacts that might relate  
16 to each other.  
17    **Q.** Okay. Did the items in the trust center  
18 all relate to security in some fashion?  
19    **A.** I -- I don't know what else was out  
20 there.  
21         MR. TURNER: Object to scope.  
22         THE WITNESS: Sorry.  
23    **Q.** Did -- was the trust center more  
24 prominent on the SolarWinds website than the  
25 security statement was prior to its inclusion in

1 look to the trust center?  
2     **A.** I don't think so.  
3     **Q.** Did SolarWinds ever direct investors to  
4 look to the security statement?  
5     **A.** No.  
6     **Q.** Turning your attention to Topic 7 of the  
7 deposition notice, which is "SolarWind's  
8 cybersecurity practices and policies during the  
9 relevant period as they relate to the topics  
10 discussed in the security statement, including,  
11 but not limited to" and there are five  
12 subcategories.  
13         First, I'll ask about Topic 7.a, which  
14 is "whether and how SolarWinds followed the NIST  
15 cybersecurity framework."  
16         First, I'll direct your attention to the  
17 security statement, number 5 under page 1,  
18 "Organizational Security," and to the second  
19 paragraph, first sentence, with the statement:  
20 "SolarWinds follows the NIST cybersecurity  
21 framework with layered security controls to help  
22 identify, prevent, detect and respond to security  
23 incidents."  
24         Was this statement accurate for the 2018  
25 to 2020 time frame insofar as SolarWinds is aware?

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1 the trust center?  
2         MR. TURNER: Object to scope,  
3 form, foundation.  
4     **A.** I don't know.  
5     **Q.** Who at SolarWinds was responsible for  
6 deciding what content would be placed in the trust  
7 center?  
8         MR. TURNER: Objection to scope  
9 and foundation.  
10    **A.** I don't know.  
11    **Q.** What was the process of approval of  
12 content to be placed in the trust center?  
13         MR. TURNER: Same objection.  
14    **A.** I don't know.  
15    **Q.** Did Mr. Brown have any approval -- role  
16 in that process?  
17         MR. TURNER: Same objection.  
18    **A.** I don't know.  
19    **Q.** Did SolarWinds ever direct customers to  
20 look at the trust center for any reason?  
21         MR. TURNER: Objection to scope  
22 and foundation.  
23    **A.** I don't have any specific knowledge that  
24 we did or didn't.  
25    **Q.** Did SolarWinds ever direct investors to

1     **A.** Yes.  
2     **Q.** I think your previous answers might have  
3 touched on this, but did SolarWinds follow the  
4 NIST cybersecurity framework throughout the  
5 relevant period?  
6     **A.** Yes.  
7     **Q.** What criteria did SolarWinds use to  
8 determine whether it was following the NIST  
9 cybersecurity framework?  
10         MR. TURNER: Objection to  
11 form.  
12    **A.** So the framework is available for a team  
13 to identify and manage and assess its  
14 cybersecurity program and there are communications  
15 and documents and artifacts like the security  
16 scorecards that evidence that.  
17    **Q.** Okay. Did SolarWinds ever apply NIST  
18 800-53 as criteria to use in determining whether  
19 it was following the NIST cybersecurity  
20 framework?  
21         MR. TURNER: Object to form.  
22    **A.** I don't think I understand the question  
23 there.  
24    **Q.** Did SolarWinds refer to the NIST 800-53  
25 criteria to determine whether its cybersecurity

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<p>1 controls were sufficiently mature?      2 MR. TURNER: Object to form.      3     <b>A.</b> Not the way you're saying it, no.      4     <b>Q.</b> How did SolarWinds refer to the NIST      5 800-53 criteria?      6     <b>A.</b> So we would -- 800-53 is different from      7 the cybersecurity framework in that the framework      8 is exactly that. It's a framework that's      9 utilized to identify SaaS and manage. There isn't      10 like a one-size-fits-all solution, but it's meant      11 for companies to utilize to continuously improve      12 their program and to make sure that they're      13 allocating resources appropriately.      14     800-53 is a set of specific controls      15 that, as I know, are for heightened standards that      16 are prescribed that you could go one by one to      17 assess where you stand against those. They are      18 not required and it is certainly not the intent of      19 800-53 for someone to meet all of those controls.      20 But they are used as an informative reference for      21 companies to utilize as another type of assessment      22 on the cybersecurity programs.      23     <b>Q.</b> I direct your attention to Topic 7.b in      24 the notice, which is "SolarWinds' access control      25 practices and policies, including, but not limited</p>	<p>1 controls and ensuring that those were implemented      2 on a least privilege basis.      3     <b>Q.</b> What were the "multiple processes" you      4 were referring to in your previous answer?      5     <b>A.</b> We had a process that utilized what's      6 called a SARF, S-A-R-F, form that would establish      7 access rights for individuals based on their role      8 as they were both onboarded, as they changed      9 roles within the company, as they were offboarded.      10 That would be reviewed by the appropriate      11 personnel.      12     We also bootstrapped that with user      13 access reviews that were done on a quarterly      14 basis to make sure that these access rights were      15 being implemented appropriately. And the InfoSec      16 team had a solution or tool they used that would      17 notify them if access rights changed in certain      18 ways.      19     <b>Q.</b> Okay. Were -- in the 2018 to 2020 time      20 frame, were there any instances in which users had      21 privileges that were set higher than they needed      22 to be in terms of the least privilege necessary      23 basis access policy?      24     MR. TURNER: Objection to      25 form, foundation, scope.</p>
<p>125</p> <p>1 to, its 'least privilege necessary basis'      2 practices and policies and virtual private network      3 practices and policies."      4     And I'll turn your attention in the      5 security statement to page 3, to the heading      6 "Access Controls." I'll first ask you to review      7 the paragraph for "Role Based Access." Let me know      8 when you're ready.      9     <b>A.</b> I'm ready.      10     <b>Q.</b> Okay. And I direct your attention to      11 the third sentence where it states "Access      12 controls to sensitive data in our databases,      13 systems, and environments are set on a      14 need-to-know/least privilege necessary basis."      15     To SolarWinds' knowledge, was this      16 statement accurate for the relevant period,      17 roughly 2018 through 2020?      18     <b>A.</b> It was.      19     <b>Q.</b> What -- how did SolarWinds determine      20 that that statement was accurate for this time      21 period?      22         MR. TURNER: Objection to      23 form.      24     <b>A.</b> So there were multiple processes during      25 the relevant period that related to access</p>	<p>127</p> <p>1     <b>A.</b> Is your question were there rights      2 granted to anyone beyond -- in this company beyond      3 what was ideally prescribed?      4     <b>Q.</b> So it's -- was -- were there instances      5 in which users had access that was broader than      6 the policy stated they ought to have had?      7     <b>A.</b> I would -- I don't -- can't think of      8 something specific right now, but I would say      9 very likely there were isolated events of that.      10 I'd be shocked if there were not isolated events      11 of that.      12     <b>Q.</b> Was there ever a contemplation of      13 changing the security statement in light of there      14 having been incidents of that nature?      15     <b>A.</b> No, because it's simply saying that      16 these access controls are set in a least privilege      17 basis, which is what we had procedures in place to      18 do. The fact that an isolated event might occur      19 where somebody might have rights beyond what they      20 should have been captured by user      21 access reviews, is certainly not a significant      22 thing to change that statement.      23     <b>Q.</b> What was your basis for the use of the      24 word "isolated" in that answer?      25     <b>A.</b> So there are millions of rights that</p>

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1 products and the Orion improvement program."  
 2 And I direct your attention back to the  
 3 security statement to the "Access Controls  
 4 Authentication and Authorization" section. Oh,  
 5 I'm sorry, this is the SDL section --  
 6 **A.** Okay.  
 7 **Q.** -- the "Software Development Life Cycle"  
 8 section. Sorry about that. And I guess  
 9 familiarize yourself and let me know when you're  
 10 ready to discuss that section.  
 11 **A.** Okay. I'm ready.  
 12 **Q.** Okay. And I'll ask you about the  
 13 statement in the third section. The third  
 14 paragraph of the first -- third sentence of the  
 15 first paragraph states "Security and security  
 16 testing are implemented throughout the entire  
 17 software development methodology."  
 18 To SolarWinds' knowledge, is this  
 19 statement accurate for the 2018 to 2020 time  
 20 frame?  
 21 **A.** Yes.  
 22 **Q.** Okay. How did SolarWinds determine  
 23 that?  
 24 **A.** I'd refer you to Joe Kim and Steven  
 25 Colquitt's testimony on this.

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1 product security assessments during that period  
 2 for the products.  
 3 **Q.** Were there any changes to the secure  
 4 development life cycle policies in the 2018 to  
 5 2020 life cycle in terms of making them more  
 6 formalized?  
 7 **A.** There was an initiative that Steven  
 8 Colquitt was running that was aimed at improving  
 9 and utilizing new methods or new technologies, the  
 10 overall development life cycle in that two-year  
 11 period, yes.  
 12 **Q.** Okay. Was there any consideration of  
 13 changing the statements in the security statement  
 14 as they relate to the software development life  
 15 cycle in light of that initiative?  
 16 **A.** No. What he was proposing would have  
 17 been in addition to what's stated here and beyond  
 18 what the security statement is saying.  
 19 **Q.** In your previous answer on whether the  
 20 raw statement was accurate, you -- you stated "I'd  
 21 refer you to Joe Kim and Steven Colquitt's  
 22 testimony on this, but" it looks like you said  
 23 "there are artifacts" or they are artifacts "that  
 24 we have on vulnerability testing and regression  
 25 testing and penetration testing and product

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1 **Q.** Do you have anything to add to their  
 2 testimony on this point?  
 3 **A.** I thought their testimony was more  
 4 detailed than I'm going to be able to provide, but  
 5 that is part of the agile methodology and the QA  
 6 testing that's involved in that; that it's  
 7 iterative and implemented throughout the software  
 8 development life cycle.  
 9 **Q.** And I'll direct your attention to the  
 10 first sentence of the second paragraph under  
 11 "Software Development Life Cycle." It states "Our  
 12 secure development life cycle follows standard  
 13 security practices including vulnerability  
 14 testing, regression testing, penetration testing,  
 15 and product security assessments."  
 16 To SolarWinds' knowledge, was this  
 17 statement accurate for the 2018 to 2020 time  
 18 frame?  
 19 **A.** It was accurate.  
 20 **Q.** What's the basis for concluding that it  
 21 was accurate?  
 22 **A.** I'd refer you to Joe Kim and Steven  
 23 Colquitt's testimony on this, but there are  
 24 artifacts that we have on vulnerability testing  
 25 and regression testing and penetration testing and

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1 security assessments during that period for the  
 2 products."  
 3 **Q.** What did you mean by "artifacts"?
 4 **A.** I meant there are documents, like  
 5 penetration testing results, there are regression  
 6 testing notes and results and vulnerability  
 7 testing results that are in -- mostly in  
 8 confluence within our environment with things that  
 9 existed during this period of time that reflect  
 10 that the development team was conducting these  
 11 activities.  
 12 **Q.** Okay. Is "artifacts" like a -- a term  
 13 with a specific meaning within SolarWinds?  
 14 **A.** No. It's a term that I use every now  
 15 and then to just describe something that exists.  
 16 You can replace it with "things" if you'd like.  
 17 **Q.** Okay. I had visions of digging up  
 18 things.  
 19 **A.** Sorry. Didn't mean to get us on a  
 20 tangent.  
 21 **Q.** Just trying to understand.  
 22 Turn your attention back to the response  
 23 to the request for admission, please. I direct  
 24 your attention to Request 41 on page 15. And you  
 25 can take a look at it and familiarize yourself and

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<p>1 customers, both use U.S. federal and international      2 government customers.      3 (Record notes Annie Gravelle is      4 now present on Zoom.)      5 A. We acquired companies over time. And so      6 I mentioned we acquired a couple of companies to      7 create the MSP business unit.      8 In around 2015, we acquired a few small      9 companies to jump start us with technology to      10 deliver services in a SaaS deployment. S-a-a-S.      11 That was our application management grouping or      12 cloud grouping of products. Those products had a      13 small number of customers and I don't recall there      14 being government customers.      15 So with any acquisition, we would look      16 to the product and say can we cross-sell that      17 product to our customer base in Core-IT? which was      18 a large, loyal customer base. And as we looked at      19 the cloud products, the question became, what do      20 we need to sell those products to our customer      21 base of which some of that was government      22 customers?      23 And the comment was, look, to sell a      24 SaaS product to government, you'll need to invest      25 in FedRAMP. And we understood FedRAMP was a long,</p>	<p>1 Q. What is your understanding of what SOC-2      2 is?      3 A. SOC-2 is a certification for SaaS      4 products that certain operational procedures and      5 the product itself could do certain things.      6 Q. Okay. And you said that Ms. Pierce was      7 tasked with making the trains run on time.      8 With whom was she working on the      9 project?      10 A. The FedRAMP --      11 Q. Yes.      12 A. -- assessment?      13 Q. Yes.      14 A. I'm not aware of her working with      15 anyone, and I would defer to her testimony on      16 that, because we didn't want this to be a large,      17 distracting project. We wanted it to be a      18 cursory, back-of-the-envelope, how far are we?      19 Q. Did you think there was a serious      20 possibility you were going to try to get FedRAMP      21 certification at the time that this assessment was      22 done?      23 A. The request would have been more from      24 the business side. So, like, the sales side,      25 because they want to sell more. And this is going</p>
<p>185</p> <p>1 arduous, expensive initiative.      2 So we wanted a quick, cursory,      3 preliminary review as to how much do we think this      4 is going to cost us? How much effort needs to go      5 into this? And we tasked that to our team that      6 deals with SOC-2 and those types of      7 certifications.      8 So this ended up with Kellie, who's a      9 nontechnical person, more or less spitballing with      10 what she knew about documents through SOC-2 and      11 trying to understand what's the scope of      12 activities we would need to do to obtain FedRAMP      13 compliance with our cloud properties and how long      14 would that roughly take.      15 Q. So let me take you back in your answer.      16 I think you said you would task it "to our team      17 that deals with SOC-2 and those types of      18 certifications."      19 Who was on that team?      20 A. At that time -- again, SOC-2 is a very      21 collaborative effort, but the program manager, who      22 would make sure the trains of this was running on      23 time, was Kellie. And the information in a SOC-2      24 audit would have to come from different resources      25 in the organization.</p>	<p>187</p> <p>1 to help them in that effort. I believe there was      2 a bias on the general and administrative team that      3 this was a big effort and was going to be very      4 distracting and we were not ready to engage on      5 that.      6 Q. Why did you go through doing the      7 assessment at all if the bias was against doing      8 it?      9 A. We -- we wanted to understand, you know,      10 how much work it would take. Even though we're      11 biased doesn't mean you don't do it.      12 Q. Mm-hmm. Did you -- or did SolarWinds      13 take any action as a result of the results of the      14 FedRAMP assessment in terms of changing its      15 internal cybersecurity practices?      16 A. Not that I recall.      17 Q. Was there any assessment based on the      18 results of the FedRAMP assessment as to whether      19 SolarWinds's cybersecurity practices were      20 deficient in some way?      21 MR. TURNER: Objection to      22 form.      23 A. No. This -- again, this was not a      24 technical person reviewing our cybersecurity      25 program, fact-finding and assessing the program.</p>

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<p>1       <b>Q.</b> As -- prior to, like, March of 2018, was  2 there a written secure development life cycle  3 policy document at SolarWinds?</p> <p>4       <b>MR. TURNER:</b> Objection to form  5 and scope.</p> <p>6       <b>A.</b> I don't know what you mean by "policy  7 document," if it -- if it's this document  8 itself. I don't even know if this describes full  9 secure development or software development life  10 cycle or if this was Steven Colquitt's program  11 that was augmenting and evolving what we were  12 already doing. But there are items in Confluence,  13 for instance, prior to March of 2018 that  14 illustrate software development life cycle  15 activities, yes.</p> <p>16       <b>Q.</b> I'm referring to secure development life  17 cycle in particular as opposed to software  18 development life cycle more generally.</p> <p>19       And my question was as -- prior to March  20 of 2018, was there a written secure development  21 life cycle policy at SolarWinds as a document?</p> <p>22       <b>MR. TURNER:</b> I object to form  23 and scope.</p> <p>24       <b>A.</b> There were items within Confluence,  25 which is a wiki, W-I-K-I, that had procedures for</p>	<p>1 testimony on what training was going on and Joe  2 Kim's testimony on that.</p> <p>3       <b>Q.</b> Okay. Turning your attention back to  4 the cover email on the document, there's a  5 statement from Ms. Pierce to Mr. Brown,  6 Ms. Thornton, and I guess Phillips Akogun: "We  7 have collected and redacted several security  8 artifacts that would assist with customer  9 questionnaires. We would like to review them with  10 you before reviewing with legal."</p> <p>11       Do you understand the purpose for which  12 this document was being prepared as having  13 something to do with customer questionnaires?</p> <p>14       <b>MR. TURNER:</b> Objection to  15 foundation and scope.</p> <p>16       <b>A.</b> I don't specifically know without seeing  17 the documents. But, again, in this time period, I  18 hope we recognize we were getting a lot of  19 questions from customers and we were trying to  20 make sure that we were answering those questions  21 appropriately, and this seems like a small part of  22 that overall admission.</p> <p>23       <b>Q.</b> Okay. What's a checkmarks report?</p> <p>24       <b>A.</b> Checkmarks is a tool that I'll again  25 defer to the technical resources and their</p>
<p>205</p> <p>1 software development that would include certain of  2 these activities, like code scanning.</p> <p>3       <b>Q.</b> As you sit here today, there -- there  4 seem to be a number of bullets under "Secure  5 Development Life Cycle."</p> <p>6       Are you aware of which, if any, of these  7 were set forth in some SolarWinds internal  8 document as a procedure prior to March of 2018?</p> <p>9       <b>MR. TURNER:</b> Objection to form.  10      And I'd just note we've produced the  11 documents. You can read them yourself.  12 The witness is not -- can't be expected  13 to memorize everything he's seen.</p> <p>14      <b>A.</b> Without seeing the documents, no. I  15 don't have all that in my mind.</p> <p>16      <b>Q.</b> So specifically with respect to security  17 training, were there specified security training  18 procedures within SolarWinds for -- with respect  19 to a secure development life cycle prior to March  20 of 2018?</p> <p>21      <b>MR. TURNER:</b> Objection to form  22 and scope.</p> <p>23      <b>A.</b> I don't know the content of this  24 document and what that's saying about security  25 training, but I'd defer to Steven Colquitt's</p>	<p>207</p> <p>1 testimony precisely what it does, but part what  2 have it does is code scanning.</p> <p>3       <b>Q.</b> Okay. What's "BCP-DR"?</p> <p>4       <b>A.</b> Where are you?</p> <p>5       <b>Q.</b> The fourth -- the third bullet point.  6 It says "BCP-DR is included in the policy table of  7 contents."</p> <p>8       What does BCP-DR mean?</p> <p>9       <b>MR. TURNER:</b> Objection to scope  10 and foundation.</p> <p>11      <b>A.</b> I suspect that's business continuity  12 plan and disaster recovery.</p> <p>13      <b>Q.</b> Okay. It says "Pen test attestations  14 have already been redacted and/or are shareable."</p> <p>15      What's a pen test attestation?</p> <p>16      <b>MR. TURNER:</b> Same objection.</p> <p>17      <b>A.</b> I know what a penetration test is. I'm  18 not sure precisely what the attestation is  19 referred to here.</p> <p>20      <b>Q.</b> Is it possible that in an NDA response  21 to a questionnaire, a customer might ask to see  22 your records of pen testing on some product and  23 this would have something to do with that?</p> <p>24      <b>A.</b> The first part is possible, that they  25 would ask for a pen test of a product. The second</p>

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<p>1 weren't written down at that point?</p> <p>2     <b>A.</b> Certainly there were documentation that</p> <p>3 we were improving/enhancing prior to this as we</p> <p>4 were approaching -- you know, as we got through</p> <p>5 the GDPR process, for instance, as we were</p> <p>6 approaching being a public company. So there were</p> <p>7 lots of initiatives that were creating a need for</p> <p>8 documenting a lot of the activities that were</p> <p>9 going on through, you know, a couple-year period</p> <p>10 there.</p> <p>11     <b>Q.</b> Okay. There are no specific policies</p> <p>12 you're aware of as you're sitting here based on</p> <p>13 your preparation that were being referred to as</p> <p>14 "needs improvement"?</p> <p>15     <b>A.</b> No, I don't -- I don't know of a</p> <p>16 specific policy that would need improvement. No.</p> <p>17     <b>Q.</b> Do you have any other further knowledge</p> <p>18 as to what projects had or had not been done for</p> <p>19 the items that were coded yellow?</p> <p>20     <b>A.</b> Knowledge as to what had been done for</p> <p>21 those that are yellow?</p> <p>22     <b>Q.</b> Yeah. What -- so yellow seems to imply</p> <p>23 somewhere between limited or nonexistent and</p> <p>24 strong program.</p> <p>25     So do you have an understanding as to</p>	<p>1     <b>Q.</b> Okay. Would you turn your attention to</p> <p>2 the last four pages of the document starting with</p> <p>3 Bates 3359?</p> <p>4     <b>A.</b> Mm-hmm.</p> <p>5     <b>Q.</b> And first slide states "A proactive</p> <p>6 security model - original plan and request from</p> <p>7 August 2017."</p> <p>8         Are you with me there?</p> <p>9     <b>A.</b> Mm-hmm.</p> <p>10     <b>Q.</b> Do you understand this to be Mr. Brown's</p> <p>11 original plan and request from August 2017 for a</p> <p>12 proactive security model?</p> <p>13     <b>A.</b> I'd defer to his testimony on that.</p> <p>14     <b>Q.</b> Okay. Turning your attention to Bates</p> <p>15 3361, there is a slide titled "Proactive security</p> <p>16 model - updated October 2018 with status."</p> <p>17         Are you there?</p> <p>18     <b>A.</b> Mm-hmm.</p> <p>19     <b>Q.</b> And, again, there's some color coding in</p> <p>20 red, yellow, and green.</p> <p>21         Do you know what the red, yellow, and</p> <p>22 green -- or does SolarWinds know what the red,</p> <p>23 yellow, and green are referring to here?</p> <p>24     <b>A.</b> I do not without a legend.</p> <p>25     <b>Q.</b> Okay. Is it reasonable to conclude that</p>
<p>213</p> <p>1 what steps had been taken on the yellow as opposed</p> <p>2 to what had not yet been taken?</p> <p>3     <b>A.</b> Not precisely, no.</p> <p>4     <b>Q.</b> Okay.</p> <p>5             MR. TODOR: New document.</p> <p>6             (Whereupon, exhibit is received</p> <p>7 and marked Bliss Deposition Exhibit 13</p> <p>8 for identification.)</p> <p>9             THE REPORTER: Bliss 13 for</p> <p>10 identification.</p> <p>11 BY MR. TODOR:</p> <p>12     <b>Q.</b> Okay. And you've been presented with a</p> <p>13 document marked Bliss Exhibit 13. It has Bates</p> <p>14 SW-SEC00313351 through 3362. It appears to be a</p> <p>15 PowerPoint titled "Information Security - Risk</p> <p>16 Review October 2018."</p> <p>17     Did you review this document in</p> <p>18 preparation for your deposition?</p> <p>19     <b>A.</b> I did not.</p> <p>20     <b>Q.</b> What was the function of a risk review</p> <p>21 in information security reportingwise within</p> <p>22 SolarWinds?</p> <p>23     <b>A.</b> Again, I'm not sure -- similar to the</p> <p>24 one previously -- what the audience was for this</p> <p>25 presentation.</p>	<p>215</p> <p>1 it would be similar to what the red, yellow, and</p> <p>2 green meant in the information security incident</p> <p>3 review for September 2018 that we just looked</p> <p>4 at?</p> <p>5     <b>A.</b> I'd probably defer to what Tim or Rani</p> <p>6 said about that.</p> <p>7     <b>Q.</b> For the items under "Risk of</p> <p>8 Noninvestment," the first item -- and you can</p> <p>9 probably look to the one two pages before it if</p> <p>10 you want to see it in the black lettering. First</p> <p>11 bullet under "Risk of Noninvestment" coded in</p> <p>12 yellow states "Current state of security leaves us</p> <p>13 in a very vulnerable state for our critical</p> <p>14 assets. A compromise of those assets would damage</p> <p>15 our reputation and financially."</p> <p>16     <b>A.</b> Mm-hmm.</p> <p>17     <b>Q.</b> What is SolarWinds's understanding as to</p> <p>18 why this is coded yellow here?</p> <p>19     <b>A.</b> Sorry.</p> <p>20         My understanding of that statement,</p> <p>21 first, is that it was attached originally to a</p> <p>22 budget request being made. So as with any budget</p> <p>23 request, there's a certain amount of hyperbole</p> <p>24 that's introduced, but it's also identifying a</p> <p>25 risk, not a factual finding, of, look, if we're</p>

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<p>1 investing, the static state today is going to      2 leave us in a vulnerable state. And I hope every      3 cyber person thinks that because if you stand      4 still, you will be in a vulnerable state years      5 from now as the macro is changing.</p> <p>6 And I think that's -- the risk here that      7 he's identifying is the macro's changing      8 dramatically and we need to be investing in that.</p> <p>9 Q. What is SolarWinds' understanding as to      10 whether Mr. Brown was using hyperbole in this      11 statement?</p> <p>12 A. I would -- I would think he is using      13 hyperbole in this statement.</p> <p>14 Q. What's SolarWinds' basis for that      15 conclusion?</p> <p>16 A. It's natural human nature when you're in      17 a budget request to be -- particularly in cyber,      18 to be stating things of why you need budget. But,      19 again, this isn't a fact of which he's being      20 hyper -- hyperbolic about. This is a risk he's      21 identifying.</p> <p>22 Q. I direct your attention down to the      23 fifth bullet. There's a statement: "Without      24 training our employees will continue to be one of      25 our biggest risks," which is coded in red.</p>	<p>1 big, it takes time to implement. And as you talk      2 about training people, you're training people not      3 just on the programs and the workflows, but on new      4 tools you're introducing, for instance, and      5 operationalizing that.</p> <p>6 So you're doing that on a regular      7 cadence. So when you bring in new developers or      8 you acquire companies and you bring in developers      9 en masse from acquisitions, you can get them to      10 scale up the learning curve and standardize with      11 the procedures he was recommending to augment our      12 activities.</p> <p>13 Q. Was this secure development training a      14 budget request for an additional \$30,000 approved?</p> <p>15 A. I don't recall what the request was for      16 or what was funded and whether it wasn't needed to      17 be funded because, for instance, he might have      18 been thinking about a tool, but we just      19 encompassed it into our broader training tool, for      20 instance, but I don't know the answer to that.</p> <p>21 Q. You said in an earlier answer that      22 this -- that these risks of noninvestment were not      23 factual findings.</p> <p>24 Is that what you said?</p> <p>25 A. That first one in particular, yeah.</p>
<p>217</p> <p>1 What is SolarWinds' understanding as to      2 why that's coded in red?</p> <p>3 A. I don't have recollections as to why      4 this is a red.</p> <p>5 Q. What was the status of SolarWinds'      6 security training initiatives in October 2018 as      7 they related to secure development training?</p> <p>8 MR. TURNER: Objection to      9 form and scope and foundation.</p> <p>10 A. As it related to the Colquitt      11 initiative?</p> <p>12 Q. So I'm referring specifically -- there's      13 a budget request slide here --</p> <p>14 A. Mm-hmm.</p> <p>15 Q. -- on the right that says "Secure      16 Development Training, \$30,000," and that is coded      17 in red.</p> <p>18 A. Mm-hmm.</p> <p>19 Q. So what is SolarWinds' understanding as      20 to why that is coded in red?</p> <p>21 A. I don't have a specific recollection as      22 to why that is coded in red, but as a reminder,      23 Steven Colquitt had a program that he was      24 introducing to up-level the secure development      25 within the company. And as with a program that</p>	<p>219</p> <p>1 That's an identified risk of in Tim's mind what a      2 risk would be, much like we would say in risk      3 factors, if we stayed still.</p> <p>4 Q. So is the statement "Current state of      5 security leaves us in a very vulnerable state for      6 our critical assets" not a factual finding?</p> <p>7 A. I do not think it is a factual      8 finding.</p> <p>9 Q. Why not?</p> <p>10 A. I don't think that they believed there      11 was any material issue with their cybersecurity      12 program at this time.</p> <p>13 Q. Why is saying "a very vulnerable state"      14 not saying that there was a material issue with      15 the cybersecurity program?</p> <p>16 MR. TURNER: Okay. Object.      17 You're asking him about Tim's state of      18 mind. Tim has already testified that      19 this was not a factual finding. You're      20 asking about the company's position.      21 He's told you the company's position.      22 Beyond that I'm -- I'm not sure      23 what other information this witness has      24 to provide.</p> <p>25 MR. TODOR: That's what I'm</p>

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1 trying to find out.  
 2 **A.** I'd just go back to my hyperbole  
 3 comments and he's identifying a risk and this is  
 4 not a factual finding. And I'd defer to his  
 5 testimony with respect to that as well.  
 6 **Q.** Turning your attention to the third  
 7 bullet on 3361 under "Risk of Noninvestment."  
 8 There's a statement: "We have had 22 reported  
 9 security incidents this year. Reactive responses  
 10 costs significantly more than being proactive."  
 11 It appears to be coded red.  
 12 What's SolarWinds' understanding as to  
 13 why that's coded red?  
 14 MR. TURNER: Objection to  
 15 scope.  
 16 **A.** I don't recollect the reason for why  
 17 that's red.  
 18 **Q.** I direct your attention --  
 19 **A.** I defer -- I defer to Tim's testimony.  
 20 **Q.** Okay. I direct your attention to the  
 21 "Overall Budget Request" section to the section on  
 22 "internal/external pen test." And there are  
 23 figures that are coded yellow.  
 24 What's SolarWinds' understanding as to  
 25 why that's coded yellow?

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1 SolarWinds?  
 2 **A.** I'd have to be reminded on the audience  
 3 for this particular one.  
 4 **Q.** What is your understanding of who the  
 5 audience was?  
 6 **A.** So -- so there are various reports of  
 7 security compliance programs that would be perhaps  
 8 more detailed within the IT organization that  
 9 would get summarized as -- as we went to report to  
 10 the executives, for instance. I'm not sure which  
 11 one this exactly is. It looks to me like it's for  
 12 presentation to the IT organization given the  
 13 cover, but I didn't want to presume that without  
 14 knowing.  
 15 **Q.** If you look at the second page, it looks  
 16 like there are security and compliance initiatives  
 17 as "legal, financial, product, federal, security,  
 18 and information technology."  
 19 Does that suggest anything to you about  
 20 who the audience would be?  
 21 **A.** No, not this slide. No.  
 22 **Q.** Okay. Is it likely it's someone fairly  
 23 senior?  
 24 **A.** I don't know.  
 25 **Q.** Do you have any knowledge -- and you can

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1 **A.** Again, I'd defer to Tim's testimony on  
 2 why that's yellow.  
 3 **Q.** Did SolarWinds make a decision to  
 4 prioritize internal as opposed to external pen  
 5 testing at this time?  
 6 MR. TURNER: Objection to  
 7 form, foundation, and scope.  
 8 **A.** I would defer to Tim if he testified on  
 9 that, but I don't know.  
 10 **Q.** Okay.  
 11 MR. TODOR: Next document.  
 12 (Whereupon, exhibit is received  
 13 and marked Bliss Deposition Exhibit 14  
 14 for identification.)  
 15 THE REPORTER: Bliss 14 for  
 16 identification.  
 17 THE WITNESS: Thanks.  
 18 BY MR. TODOR:  
 19 **Q.** And you've been presented with a  
 20 document marked as Bliss Exhibit 14 marked with  
 21 Bates SW-SEC00001635 through 1652. Appears to be  
 22 a PowerPoint, "SolarWinds Security and Compliance  
 23 Program Quarterly, May 17, 2019."  
 24 So what was the purpose of security and  
 25 compliance program quarterly documents within

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1 look at the page 1641 for security compliance  
 2 initiatives listed for security.  
 3 Do you have any knowledge of the  
 4 technical input that went into these?  
 5 **A.** Are you asking if I have knowledge as to  
 6 the kind of diligence underneath these?  
 7 **Q.** Yeah. So, like, what would be the -- the  
 8 workflow for coming up with that first item,  
 9 "Secure Development Life Cycle, working with the  
 10 engineering and development teams to continue to  
 11 mature and adopt the SDL"?

12 How was that statement generated?  
 13 **A.** I don't know who authored it or  
 14 generated it.  
 15 **Q.** Okay. Would it be a typical practice  
 16 for the information security group to take the  
 17 lead on developing the security and compliance  
 18 initiatives for security?  
 19 MR. TURNER: Object to form.  
 20 **A.** Can you say that maybe slightly  
 21 differently?  
 22 **Q.** Okay. So the secure development life  
 23 cycle says "Working with the engineering and  
 24 development teams..."  
 25 Who is working with the engineering and

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<p>1 "Moving towards zero trust model (where we      2 loosely protect all and strongly protect those      3 that can do material harm). Less requirements on      4 VPN."</p> <p>5 What is SolarWinds' understanding as to      6 what the status of progress was towards zero trust      7 model as of the date of this presentation in      8 August 16th, 2019?</p> <p>9 A. We -- we're always looking to improve      10 and zero trust is another model that was around      11 that we were looking to make sure that as we      12 provisioned and monitored, we were doing it      13 according to that model. So it's -- it's just      14 simply an improvement upon the least privilege      15 model that we were implementing at this time.</p> <p>16 Q. Why does it say "Less requirements on      17 VPN"?</p> <p>18 A. I'm not sure and I'd have to defer to      19 any testimony that discussed that. It's probably      20 more of a technical issue than I know.</p> <p>21 Q. I direct your attention to the "Security      22 Category" section and to the last row there. It      23 states "Authentication, Authorization and Identity      24 Management," and the objective is "user identity,      25 authentication and authorization are in place and</p>	<p>1 within the document. And this is a slide marked      2 "Financial: Enterprise Access Management (SOX      3 compliance)."</p> <p>4 What was the role for, I guess, the --      5 the financial review for enterprise access      6 management at SolarWinds?</p> <p>7 MR. TURNER: Objection to      8 form.</p> <p>9 A. What -- what do you mean by the      10 process?</p> <p>11 Q. So was it something that would be part      12 of the SOX compliance audit?</p> <p>13 MR. TURNER: Would -- would      14 what be part of the --</p> <p>15 MR. TODOR: Enterprise access      16 management.</p> <p>17 A. It would be part of the Sarbanes-Oxley      18 initiative, yes.</p> <p>19 Q. Okay. And I direct your attention to      20 the description that states "Access management      21 describes the management of individual identities,      22 their authentication, authorization, roles, and      23 privileges within the enterprise in order to      24 minimize security risks associated the use of      25 privileged and nonprivileged access." It</p>
<p>233</p> <p>1 actively monitored across the company." And it      2 says NIST maturity level is 1.</p> <p>3 What is SolarWinds' understanding as to      4 why the NIST maturity level was 1 for that item?</p> <p>5 A. So, again, subjective determination.      6 Generated a conversation in this venue in      7 particular of ongoing activities. I mentioned      8 Azure, A-Z-U-R-E, as one of those activities. And      9 it refers again to standardization of the identity      10 management across all of SolarWinds and its      11 properties.</p> <p>12 Q. What was SolarWinds' understanding of      13 what steps needed to be taken to improve the NIST      14 maturity level from 1 to a higher level as of this      15 point?</p> <p>16 A. The completion of a -- of projects that      17 were in place, in particular Azure AD, and the      18 rolling out of that tool and training behind that      19 tool to the full organization is an example.</p> <p>20 Q. Any other examples that you're aware      21 of?</p> <p>22 A. I'm not aware of this determination      23 referring to more than that, but I would defer to      24 any testimony that might highlight anything.</p> <p>25 Q. I turn your attention to Bates 1523</p>	<p>235</p> <p>1 looks like there probably should have been a      2 "with."</p> <p>3 Was that an initiative at SolarWinds to      4 improve on access management in the -- on around      5 August 2019?</p> <p>6 MR. TURNER: Object to form.</p> <p>7 A. I think this was an attempt to describe      8 what this project is.</p> <p>9 Q. Okay.</p> <p>10 A. Probably imperfect.</p> <p>11 Q. Okay. And looking at the "Issues, Risks      12 and Dependencies," category 1.1, it says "Concept      13 of least privilege not followed as a best      14 practice."</p> <p>15 What was SolarWinds' basis for      16 describing that as an issue, risk, or      17 dependency?</p> <p>18 A. I believe that's an identified risk.</p> <p>19 That could be the case, but I don't know -- I      20 don't agree that least privilege was not followed,      21 if that's your question, at this time period      22 because there's ample evidence that it was.</p> <p>23 Q. Okay. There are some timelines here,      24 key milestones.</p> <p>25 Do these relate to progress on the</p>

<p>1 concept of least privilege being followed as a 2 best practice?</p> <p>3     <b>A.</b> You -- you mean the key milestones --</p> <p>4     <b>Q.</b> Yes.</p> <p>5     <b>A.</b> -- status case?</p> <p>6     <b>Q.</b> Yes.</p> <p>7     <b>A.</b> So this is kind of a project template 8 and the issues, risks, dependencies are kind of 9 the risks or identified issues, but the least 10 privilege one's a risk that this project is hoping 11 to address. Right? So some of these milestones 12 over here may or may not pertain directly to that 13 identified category.</p> <p>14     <b>Q.</b> So if I look at Phase 7 down there, it 15 says "Finalize access SARF, implement SARF 16 changes/exceptions."</p> <p>17     <b>A.</b> Right.</p> <p>18     <b>Q.</b> I think you might have spoken to this 19 earlier.</p> <p>20         What's SARF?</p> <p>21     <b>A.</b> SARF is system access request form. So 22 the SARF process predicated the relevant period and 23 it had evolved over time. So it was a somewhat 24 manual process of distributing a form around to 25 stakeholders that would have input as to what</p>	<p>1 this finalizing access SARF and "implement SARF 2 changes/exceptions," it has a start of 12/2019 and 3 finish of 2/2019. I'm guessing that might have 4 meant 12/2018.</p> <p>5         What was SolarWinds doing during that 6 phase of the process if you know?</p> <p>7     <b>A.</b> I don't recall specifically what was 8 being done. I do know that the SARF form changed 9 at some point roughly around this time period to 10 reflect a more automated procedure.</p> <p>11     <b>Q.</b> Okay. And then the eighth step there 12 says "Internal audit, Holtzman audit, audit 13 remediation."</p> <p>14         What activities is that referring to 15 with respect to "Enterprise access management (SOX 16 compliance)"?</p> <p>17     <b>A.</b> I don't recollect exactly what that's 18 referring to.</p> <p>19     <b>Q.</b> What would -- would audit remediation 20 imply that there was some finding of a 21 deficiency in the audit that needed to be 22 corrected somehow?</p> <p>23     <b>A.</b> A deficiency in the actual audit 24 procedures?</p> <p>25     <b>Q.</b> In the -- the audit found some</p>
<p>237</p> <p>1 access rights an individual -- an employee, for 2 instance, being onboarded -- would need. And they 3 would describe least privileged systems that they 4 need access to. And they would require an 5 approval process if there is a need for that 6 role to have access to systems beyond what's 7 described.</p> <p>8     <b>Q.</b> Mm-hmm.</p> <p>9     <b>A.</b> The changes we've made over time were 10 to -- mostly to automate that more and more, and 11 it roughly lines up with this time period when we 12 were looking at doing more automated procedures 13 around the SARF.</p> <p>14     <b>Q.</b> Was there any finding within SolarWinds 15 that SolarWinds' SARF processes presented a SOX 16 compliance problem?</p> <p>17     <b>A.</b> Nothing significant, but a SARF -- a 18 manual process, whatever it is, and SARF included, 19 had prone to isolated incidents such as a form not 20 being filled out accurately or the access rights 21 not being provisioned on a perfectly timely basis, 22 but those were very isolated. The more you could 23 automate that, the thought was you could reduce 24 those isolated exceptions.</p> <p>25     <b>Q.</b> Okay. And looking at the timeline for</p>	<p>239</p> <p>1 deficiency with respect to enterprise access 2 management that had to be remediated somehow.</p> <p>3     <b>A.</b> Not necessarily.</p> <p>4     <b>Q.</b> Okay. Why? What else might it mean?</p> <p>5     <b>A.</b> It could mean to the point there are 6 events that were highlighted in user access 7 reviews, for instance, that we would go remediate, 8 as you suggested. It could also mean that the 9 audit procedures, for instance, were pulling 10 things from -- from, you know, wrong time periods, 11 for instance. I don't know. But we were doing 12 user access reviews, which is part of the audit 13 procedures, identifying any user access 14 exceptions and remediating those. So it could 15 mean that.</p> <p>16     <b>Q.</b> Okay.</p> <p>17             MR. TODOR: Next. 18             (Whereupon, exhibit is received 19             and marked Bliss Deposition Exhibit 16 20             for identification.)</p> <p>21             THE REPORTER: Bliss 16 for 22             identification.</p> <p>23     BY MR. TODOR:</p> <p>24     <b>Q.</b> You've been presented with a document 25             marked as Exhibit 16. It appears to be -- has</p>

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<p>1 confirm that without source.</p> <p>2 Q. Okay. And I'll refer your attention to</p> <p>3 Bates 1587, the one that marked as the "SolarWinds</p> <p>4 scorecard."</p> <p>5 And was SolarWinds's understanding as to</p> <p>6 the progress, if any, made with respect to the</p> <p>7 second half of 2020 improvement plan items that</p> <p>8 are listed first for "Identify" for "Increase SDL</p> <p>9 awareness and adoption" compared to the previous</p> <p>10 QRR that we reviewed?</p> <p>11 A. That was Exhibit...</p> <p>12 Q. This one was 18. Would have been --</p> <p>13 this one is 20. It would have been 18.</p> <p>14 A. Okay. So the key risks are the same,</p> <p>15 which is what I would expect. The improvement</p> <p>16 plan has some changes on it.</p> <p>17 Q. And what -- was there any -- what --</p> <p>18 what was the state of progress on those</p> <p>19 improvement plans according to SolarWinds'</p> <p>20 knowledge of this review compared to the prior</p> <p>21 ones we looked at?</p> <p>22 MR. TURNER: I would just</p> <p>23 note there -- there are two prior pages</p> <p>24 that seem to go into greater detail on</p> <p>25 this. There are also a number of</p>	<p>1 THE REPORTER: Bliss 21 for</p> <p>2 identification.</p> <p>3 BY MR. TODOR:</p> <p>4 Q. Okay. You've been marked -- presented a</p> <p>5 document marked Bliss 21. It has Bates</p> <p>6 SW-SEC00006628 through 664 -- 6628 through 6648.</p> <p>7 Appears to be a PowerPoint marked "SolarWinds PM</p> <p>8 Security Vulnerability and Incident Review, July</p> <p>9 10, 2020."</p> <p>10 What was the function of this document</p> <p>11 within SolarWinds?</p> <p>12 MR. TURNER: Object to scope</p> <p>13 and foundation.</p> <p>14 A. I'd have to defer to the testimony of</p> <p>15 Tim.</p> <p>16 Q. Okay. Is -- to your understanding, is</p> <p>17 this a document Mr. Brown would have prepared?</p> <p>18 MR. TURNER: Same objection.</p> <p>19 A. I am not sure if Tim would prepare this,</p> <p>20 contribute to it, or not.</p> <p>21 Q. I turn your attention to Bates 6635, and</p> <p>22 this is a slide marked "ITOM Core Highlights and</p> <p>23 Asks."</p> <p>24 What does ITOM mean?</p> <p>25 A. ITOM here refers to the business unit</p>
<p>261</p> <p>1 second-half updates after the -- this</p> <p>2 slide as well.</p> <p>3 BY MR. TODOR:</p> <p>4 Q. I guess -- let me ask this way.</p> <p>5 Do you have any reason -- does</p> <p>6 SolarWinds have any reason to believe that the</p> <p>7 descriptions of the projects and their update</p> <p>8 status as listed in this slide deck are</p> <p>9 inaccurate?</p> <p>10 A. I'm not sure if they accurately or</p> <p>11 inaccurately project activities going on. You</p> <p>12 know, one obvious observation is the world pretty</p> <p>13 much blew up in this time right now, right? So</p> <p>14 this was COVID and our entire employee workforce</p> <p>15 was now at home. So, you know, this wasn't</p> <p>16 predicted earlier in 2020. And as any good team</p> <p>17 does, they would have to shift priorities to</p> <p>18 addressing that which was an impressive effort.</p> <p>19 So I think that context is super</p> <p>20 critical to this entire assessment of 2020 and I</p> <p>21 trust there were some advances.</p> <p>22 Q. Mm-hmm.</p> <p>23 (Whereupon, exhibit is received</p> <p>24 and marked Bliss Deposition Exhibit 21</p> <p>25 for identification.)</p>	<p>263</p> <p>1 that I previously referred to called Core-IT. It</p> <p>2 had a different nomenclature, but ITOM was this</p> <p>3 kind of preceding this.</p> <p>4 Q. I direct your attention to under</p> <p>5 "Highlights." The fourth bullet there states:</p> <p>6 "Inconsistent internal security testing as part of</p> <p>7 product final security reviews don't always</p> <p>8 include web application testing before release."</p> <p>9 What is SolarWinds' understanding as to</p> <p>10 the basis for that statement?</p> <p>11 A. I'd have to defer to the testimony of</p> <p>12 somebody like Tim on this, but it's under</p> <p>13 "Highlights" with both Whitesource and checkmarks</p> <p>14 with green checkmarks next to them --</p> <p>15 Q. Mm-hmm.</p> <p>16 A. -- which my interpretation of this is</p> <p>17 this is an improvement on the overall program that</p> <p>18 you're looking at.</p> <p>19 Q. Okay. And what are Whitesource --</p> <p>20 what's Whitesource?</p> <p>21 A. It's a -- it's a tool in the development</p> <p>22 life cycle. What precisely it does, I'd have to</p> <p>23 defer to Tim's testimony on.</p> <p>24 Q. Okay. And I think you discussed</p> <p>25 checkmarks previously.</p>

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1 Is that --  
 2 **A.** I did.  
 3 **Q.** -- the same understanding as to what  
 4 function it would have with respect to internal  
 5 security testing as in your prior answer?  
 6 **A.** Yes.  
 7 **Q.** There's a -- the first bullet states  
 8 "Customers continue to actively engage third-party  
 9 penetration testers as part of their compliance  
 10 efforts."  
 11 Does that -- what is SolarWinds'  
 12 understanding as to why the customers would be  
 13 engaging third-party penetration testers?  
 14 **A.** The industry at large was evolving  
 15 around this time. And just like we were getting  
 16 more questions, people were now engaging with  
 17 penetration testers that they preferred or liked  
 18 and we rely on those.  
 19 **Q.** Okay. Was this a statement that  
 20 SolarWinds's penetration testing was inadequate?  
 21 **A.** No.  
 22 **Q.** What's the basis for that statement or  
 23 that response?  
 24 **A.** My general experience with these  
 25 customer inquiries is there are a number of

1 if you need to take a break, we can do  
 2 that.  
 3 MR. TURNER: Up to you, Jason.  
 4 THE WITNESS: Let's take a  
 5 quick break before my bladder blows up.  
 6 THE VIDEOGRAPHER: The time  
 7 right now is 6:28 p.m. and we are off the  
 8 record.  
 9 (Whereupon, a recess is taken.)  
 10 THE VIDEOGRAPHER: The time  
 11 right now is 6:44 p.m. and we're back on  
 12 the record.  
 13 BY MR. TODOR:  
 14 **Q.** Hello again, Mr. Bliss. I direct your  
 15 attention to Topic 8.d of the deposition notice,  
 16 which is "Internal audits relating to  
 17 cybersecurity practices, including, but not  
 18 limited to, audits of IT general controls,  
 19 Sarbanes-Oxley audits, SOC Type 2 audits, and ISO  
 20 27001 audits," and then some Bates numbers.  
 21 We discussed SOX audits earlier.  
 22 Are you aware -- is SolarWinds aware of  
 23 any other findings in SOX audits with respect to a  
 24 deficiency with respect to access controls other  
 25 than the one that we discussed in the March 2020

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1 penetration tools that were out there and we used  
 2 some of them and they were good. Customers would  
 3 sometimes use a different tool and would not  
 4 necessarily rely on what the company had done with  
 5 their tool.  
 6 So that just created potential friction  
 7 and, thus, create a risk in the sales process.  
 8 **Q.** Okay.  
 9 MR. TURNER: Jason, I think the  
 10 question was, was the fact that customers  
 11 were doing pen tests at all an indication  
 12 SolarWinds' pen testing was inadequate?  
 13 THE WITNESS: The -- the answer  
 14 to that is no, and it was more just this  
 15 is part of customer activity of doing pen  
 16 tests themselves just like we would on  
 17 vendors.  
 18 BY MR. TODOR:  
 19 **Q.** Do you have any other understanding as  
 20 to why that was listed as a -- a highlight in  
 21 that section beyond what you've testified to so  
 22 far?  
 23 **A.** No.  
 24 MR. TODOR: We are getting to  
 25 Topic 8.d. We can either press on or

1 email and in the QRR?  
 2 **A.** I don't --  
 3 MR. TURNER: Objection to  
 4 scope.  
 5 **A.** I don't recall any other than those  
 6 isolated events that we looked at.  
 7 **Q.** Okay. And in audits of IT general  
 8 controls, were there any findings of  
 9 deficiencies with respect to access controls  
 10 at SolarWinds --  
 11 MR. TURNER: Same objection.  
 12 **Q.** -- in the relevant time period?  
 13 **A.** I don't -- I mean, you the word  
 14 "deficiency." I'd say there were exceptions to  
 15 the overall access rights that were identified and  
 16 remediated, none of which rose to the level of a  
 17 significant deficiency, much less a material  
 18 weakness, for instance.  
 19 So I hesitate to call it deficiency  
 20 because it relates to an accounting term.  
 21 **Q.** Okay. With respect to SOC Type 2  
 22 audits, were there any findings of deficiencies  
 23 with respect to access controls in the relevant  
 24 time period?  
 25 **A.** I don't recall. Obviously, a SOC-2

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1 majority products," I'm guessing it could be "of  
2 products."  
3       What is SolarWinds' understanding for  
4 the basis for that statement?  
5       **A.** I don't have any basis for that  
6 statement.  
7       **Q.** Okay. The second sentence states "In  
8 addition, there is no governance in place to help  
9 provide consistency."  
10      What is SolarWinds' understanding of the  
11 basis for that statement?  
12      **A.** I -- SolarWinds doesn't believe there is  
13 a basis for this statement. We just pored through  
14 a number of large documents that suggest  
15 otherwise.  
16      **Q.** And with respect in particular to the  
17 RMM and central and backup documents that are  
18 being referred to as "key MSP products" on the  
19 previous page, what is SolarWinds' understanding  
20 as to the design documentation for those products  
21 as relates to the issues discussed here?  
22      MR. TURNER: Objection to form  
23 and scope.  
24      **A.** I don't think that SolarWinds  
25 understands these authors and what they're trying

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1       **A.** I'm not sure if Stas was referring to  
2 that specifically or the program. It's kind of  
3 unclear.  
4       **Q.** Next statement is "This should be  
5 covered by architecture, as part of the SSDLC  
6 process being formed."  
7       What is SolarWinds' understanding as to  
8 the basis for that statement?  
9       **A.** I don't understand the basis for the  
10 statement or what he's referring to when he's  
11 precisely saying "the SSDLC process" in the  
12 statement.  
13      **Q.** As of July 2019, was there a secure  
14 development life cycle process being formed for  
15 MSP products separate from that for the Core-IT?  
16      **A.** I'm not aware of one.  
17      **Q.** By "architecture," which group at  
18 SolarWinds is being referred to there to  
19 SolarWinds' knowledge?  
20      **A.** Not -- I don't understand precisely  
21 which team he's referring to, but there is a group  
22 that's considered architects in engineering.  
23      **Q.** I turn your attention to the next page  
24 of the document, Bates 6794. And I'll turn your  
25 attention to the heading "Risk assessment"

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1 to communicate with this statement.  
2       **Q.** Okay.  
3       **A.** Because it -- the fact that design  
4 documentation is lacking, we know there's design  
5 documentation for products, so I don't know if  
6 he's -- what he's expecting. And I'm not sure he  
7 had a firm basis for that or not.  
8       **Q.** Does SolarWinds have an understanding  
9 of what the governance that is being referred to  
10 in the -- the second sentence would be referring  
11 to?  
12      **A.** No.  
13      **Q.** Turn to the third sentence there.  
14 There's a statement "These are crucial for  
15 threat modeling and other security activities in  
16 SSDLC."  
17      What is SolarWinds' understanding as to  
18 the basis for that statement?  
19      **A.** I'm not sure of the precise basis of the  
20 statement. Again, we were doing threat modeling,  
21 so I'm not sure where he's getting his information  
22 to come to these conclusions.  
23      **Q.** Was -- is it SolarWinds' understanding  
24 that SSDLC is referring to secure software  
25 development life cycle?

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1 (*Identify*)," and would ask you to look first at  
2 the first subheading there. Let me know when  
3 you're ready to discuss.  
4       **A.** Okay.  
5       **Q.** And the first subheading is "Asset  
6 vulnerabilities are identified and documented."  
7 The statement is "Each product seems to have its  
8 own ways of marking security issues that do not  
9 follow recently established SW standards."  
10      What is SolarWinds' understanding for  
11 the basis for that statement?  
12      **A.** I don't think we understand the basis of  
13 the statement and I'm not sure I understand what  
14 the statement is really saying.  
15      **Q.** Next -- I'd ask you to read the next  
16 subheading and statement and let me know when  
17 you're ready to discuss.  
18      **A.** Okay.  
19      **Q.** And the statement "Currently, there is  
20 no formal process in place for reporting" --  
21 the -- the heading is "Threat and vulnerability  
22 information is received from external sources."  
23 The first statement is "Currently, there is  
24 no formal process in place for reporting  
25 purposes."

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<p>1        What is SolarWinds' understanding for  2 the basis for that statement?</p> <p>3        <b>A.</b> I have no understanding for the basis of  4 that statement because there was a process in  5 place for reporting purposes.</p> <p>6        <b>Q.</b> I direct your attention to the last  7 sentence in that section. There's a statement, "A  8 pre-requirement to have a policy to maintain  9 proper third-party asset list, OS versions  10 utilized, et cetera, to have data to work with."</p> <p>11      What is SolarWinds' understanding for  12 the basis for that statement?</p> <p>13      <b>A.</b> SolarWinds doesn't understand what that  14 statement is saying. It -- my guess is this may  15 be an English-as-a-second-language author --</p> <p>16      <b>Q.</b> Mm-hmm.</p> <p>17      <b>A.</b> -- and I'm not sure I would apply such  18 precision to much of these words, but I don't  19 understand that last sentence.</p> <p>20      <b>Q.</b> Okay. I direct your attention to the  21 third subheading and ask you to review that and  22 let me know when you're ready to discuss.</p> <p>23      <b>A.</b> Okay.</p> <p>24      <b>Q.</b> And the first statement, "No" -- the  25 subheading is "Threats internal and external are</p>	<p>1        <b>A.</b> I admit I'm not sure what likelihoods  2 and impacts are here, but if it was identifying  3 threats and identifying vulnerabilities and  4 determining risk, yes, we were doing that.</p> <p>5        <b>Q.</b> Okay. I turn your attention to Bates  6 6796 within the document and direct your attention  7 to the I guess first main heading "Awareness and  8 Training (protect)," and ask you to read that  9 section and let me know when you're ready to  10 discuss.</p> <p>11      <b>A.</b> Just the "All users are informed and  12 trained" part?</p> <p>13      <b>Q.</b> Yes.</p> <p>14      <b>A.</b> Okay. Okay.</p> <p>15      <b>Q.</b> And the statement is -- the subheading  16 is "All users are informed and trained." The  17 statement is "There is no security awareness  18 training as well there is no security training  19 during the onboarding process."</p> <p>20      What is SolarWinds' understanding for  21 the basis of that statement?</p> <p>22      <b>A.</b> Again, I do not know what the basis for  23 that statement was as there was security training  24 being done.</p> <p>25      <b>Q.</b> There were a lot of I guess what would</p>
<p>277</p> <p>1 identified and documented." The statement "No  2 threat modeling nor analysis is performed as part  3 of any process (except MSP backup engineering)."</p> <p>4        What is SolarWinds' understanding for  5 the basis for that statement?</p> <p>6        <b>A.</b> We have no knowledge of the basis for  7 that statement, as we know threat modeling was  8 done and analysis was being performed.</p> <p>9        <b>Q.</b> Okay. Turn your attention to the fifth  10 subheading. I'd ask you to help read that with  11 you. Statement is "Threats, vulnerabilities,  12 likelihoods and impacts are used to determine  13 risk." The statement is "No coverage due to  14 missing pre-requirements."</p> <p>15      What is SolarWinds' understanding for  16 the basis for that statement?</p> <p>17      <b>A.</b> Again, I'm not sure SolarWinds  18 understands what that statement is even saying,  19 much less what the basis of that statement is.</p> <p>20      <b>Q.</b> Does SolarWinds have an understanding  21 as to whether threats, vulnerabilities,  22 likelihoods, and impacts are used -- were used to  23 determine risk for its MSP products as of July  24 2019?</p> <p>25      MR. TURNER: Object to form.</p>	<p>279</p> <p>1 appear to be alarming statements in here as to the  2 types of security practices.</p> <p>3        Did SolarWinds take any action in  4 response to this document?</p> <p>5        MR. TURNER: Object to the  6 characterization.</p> <p>7        <b>A.</b> I'm not sure whether there were  8 specific actions taken, but the fact that I don't  9 know these gentlemen's names suggests to me they  10 were likely very junior members of the team that  11 may not have full context or information as to  12 what was going on and perhaps was putting  13 together a document with very bad English that  14 maybe they needed to deliver. But -- and as  15 part of a smaller business unit of the company, I  16 am not going to be alarmed by simply looking at  17 this.</p> <p>18      <b>Q.</b> Okay. Does SolarWinds know to whom this  19 document was sent?</p> <p>20      <b>A.</b> No.</p> <p>21      <b>Q.</b> Does SolarWinds know whether any  22 specific action items were taken as a result of  23 any of the statements in the document?</p> <p>24      <b>A.</b> No.</p> <p>25      <b>Q.</b> Turning to Topic 8.f in the deposition</p>



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## 1           ERRATA SHEET

2       30(b)(6) Deposition of: JASON WALLACE BLISS  
3       Date taken: OCTOBER 16, 2024  
4       Case: SEC v. SOLARWINDS CORP., et al.

5       PAGE LINE

6       \_\_\_\_\_ CHANGE: \_\_\_\_\_  
7       REASON: \_\_\_\_\_  
8       \_\_\_\_\_ CHANGE: \_\_\_\_\_  
9       REASON: \_\_\_\_\_  
10      \_\_\_\_\_ CHANGE: \_\_\_\_\_  
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23      REASON: \_\_\_\_\_  
24      Signed \_\_\_\_\_  
25      Dated \_\_\_\_\_

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IN THE UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

SECURITIES AND EXCHANGE COMMISSION, )	)	
	)	
Plaintiff, )	)	
	)	
v. )	)	Civil Action No. 1:23-cv-09518-PAE
	)	
SOLARWINDS CORP. and TIMOTHY G. )	)	
BROWN, )	)	
	)	
Defendants. )	)	
	)	
	)	

**Notice of Errata – Deposition of Jason Bliss**  
**(October 16, 2024)**

I, the undersigned, do hereby declare that I have read the deposition transcript of Jason Bliss dated October 16, 2024 and that to the best of my knowledge, said testimony is true and accurate, with the exception of the following changes listed below:

Pages and Line(s)	Change		Reason
	From	To	
36:12	“externally, it was the initial”	“externally, the initial”	Clarification
36:14–15	“come in directly to information security group, but they would bring those”	“come in directly to the information security group, and they would bring those”	Clarification
38:14	MSP	MSPs	Typographical error
38:23	“refer to them as”	“refer to as”	Clarification
46:23–24	“VP security and architecture”	“VP of security and architecture”	Typographical error
60:11	“changes is kind of the answer”	“changes kind of the answer”	Typographical error

Pages and Line(s)	Change		Reason
	From	To	
64:9	log	blog	Typographical error
83:6	“between legal”	“and between legal”	Clarification
89:7–9	“but anything in this security statement with role-based access and authentication authorization is a very high level things”	“but anything in this security statement, with role-based access and authorization, are very high level things”	Clarification
94:23	“voice upon”	“voice on”	Clarification
99:13	responsible	responsibility	Typographical error
106:20–21	“I think it makes sense these are related exercise.”	“I think it makes sense. These are related exercises.”	Clarification
116:4	team	Tim	Typographical error
125:15	“as I know”	“as far as I know”	Typographical error
137:24	“That was”	“There was”	Clarification
179:11	“material of”	“material or”	Typographical error
208:2	“have it does”	“it does”	Typographical error
238:19	“had prone to isolated”	“is prone to isolated”	Clarification
289:4	“sparked in any of our minds”	“sparked concern in any of our minds”	Clarification

Pages and Line(s)	Change		Reason
	From	To	
297:21	“August of ’24 (sic)”	“August of ‘18”	Clarification

I declare under penalty of perjury that the foregoing is true and correct.

Date: December 4.00, 2024

Signed:   
F604707628FC4BA...

Jason Bliss